

# Oligopoly

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## cournot competition

- Two firms 1 and 2 with constant marginal costs  $c = 10$  chose quantities  $q_1, q_2 \in [0, 50]$  and face prices

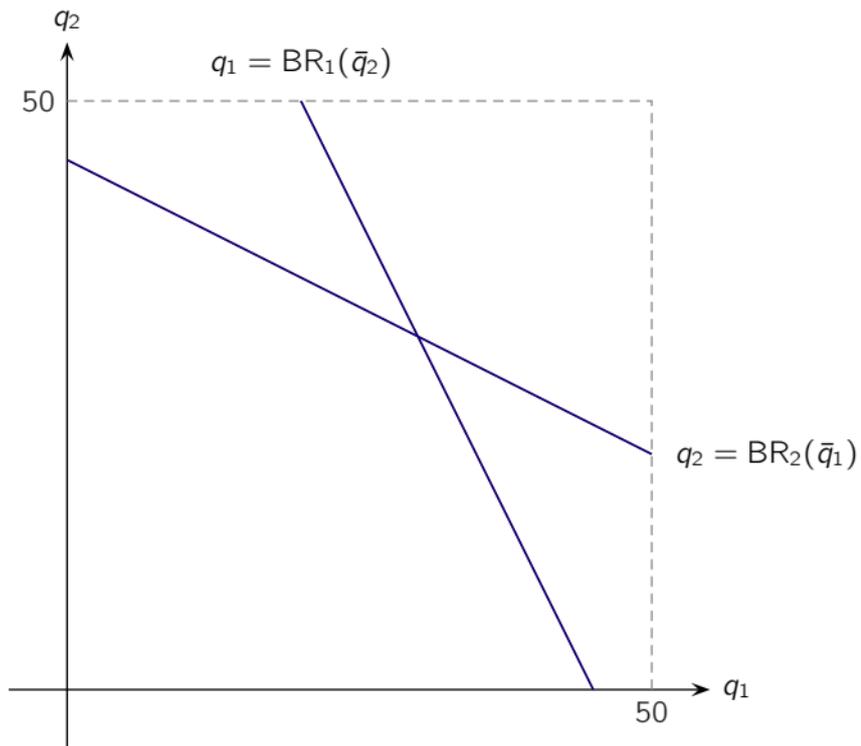
$$P(q_1, q_2) = 100 - q_1 - q_2$$

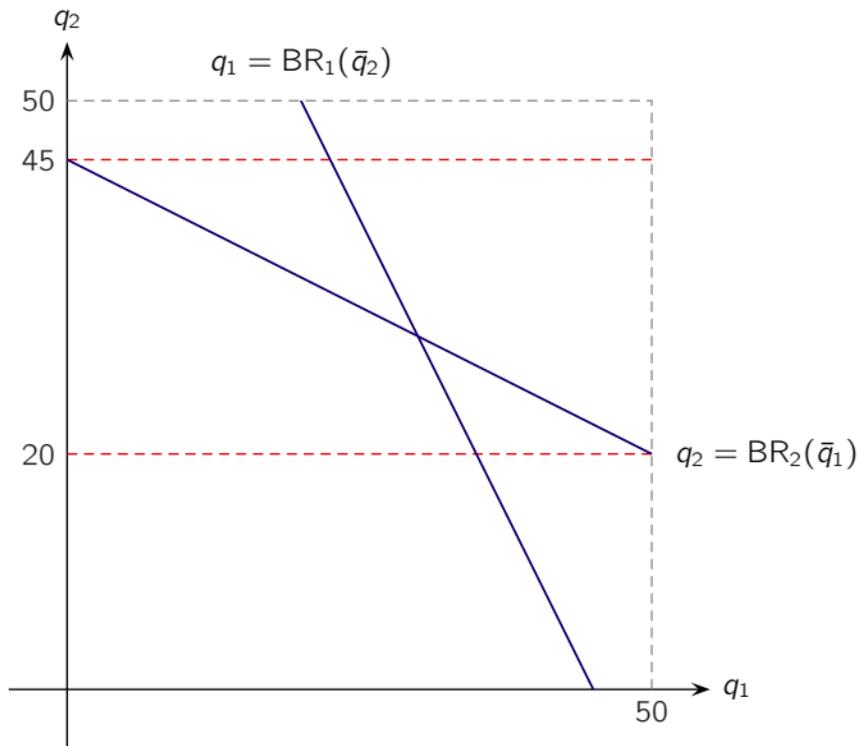
- Payoffs are given by:

$$u_1(q_1, q_2) = (90 - q_2 - q_1)q_1 \quad u_2(q_1, q_2) = (90 - q_1 - q_2)q_2$$

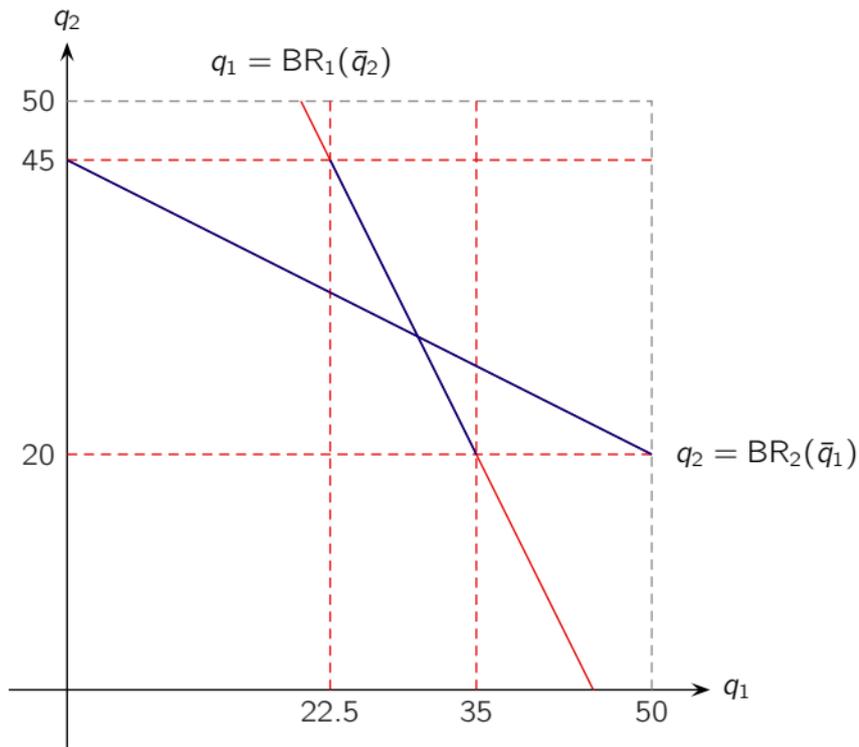
- Best responses are given by:

$$BR_1(q_2) = 45 - \frac{1}{2}q_2 \quad BR_2(q_1) = 45 - \frac{1}{2}q_1$$

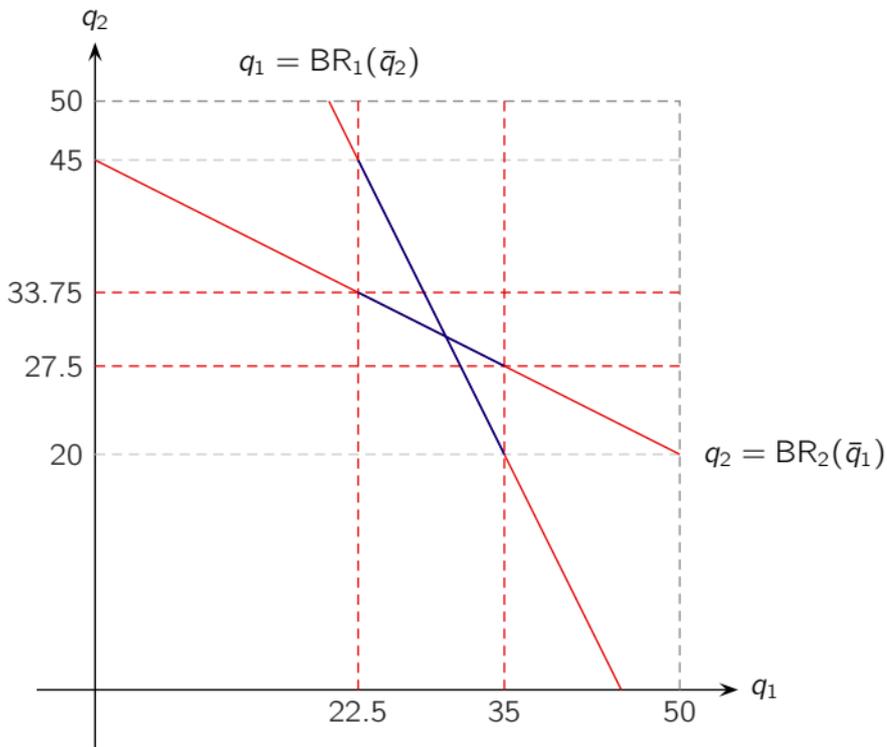




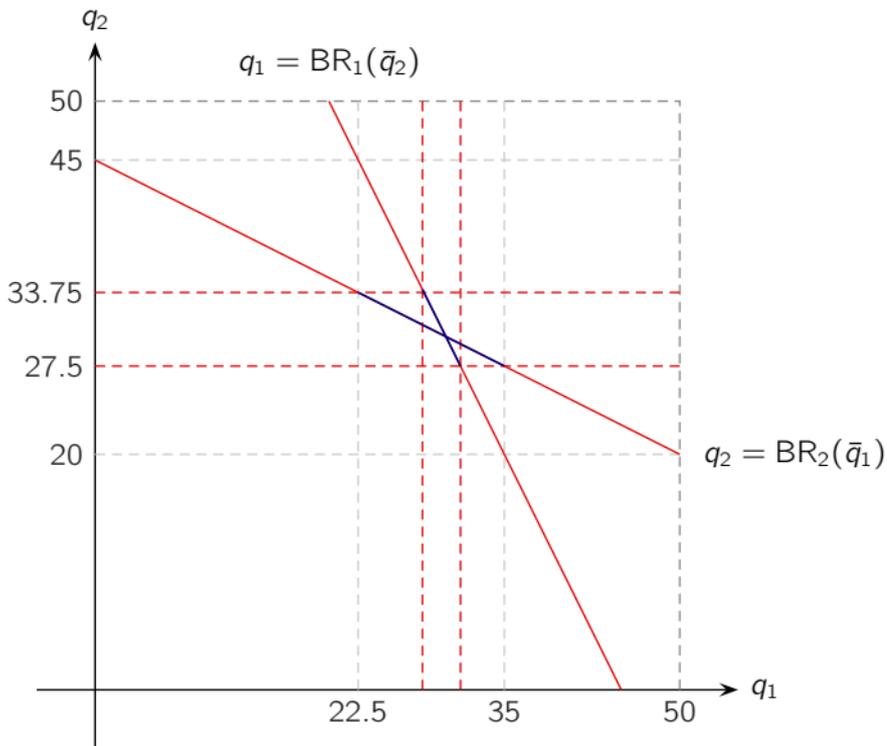
Firm 2's best response function only takes values between 20 and 45



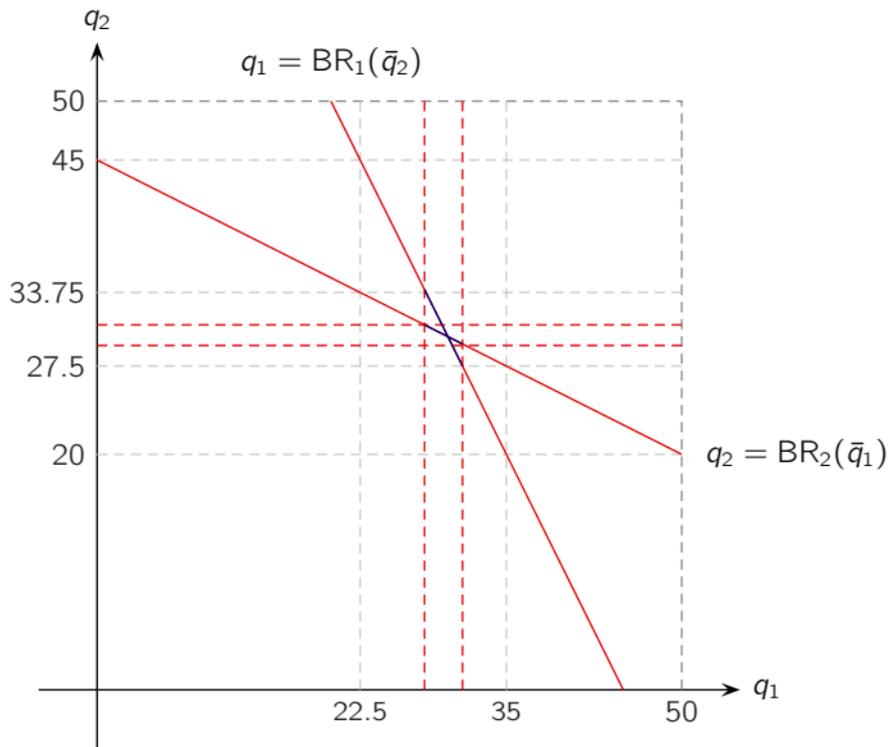
Knowing that firm 2's quantity will be between 20 and 45, firm 1's best responses are between  $BR_1(20) = 35$  and  $BR_1(45) = 22.5$



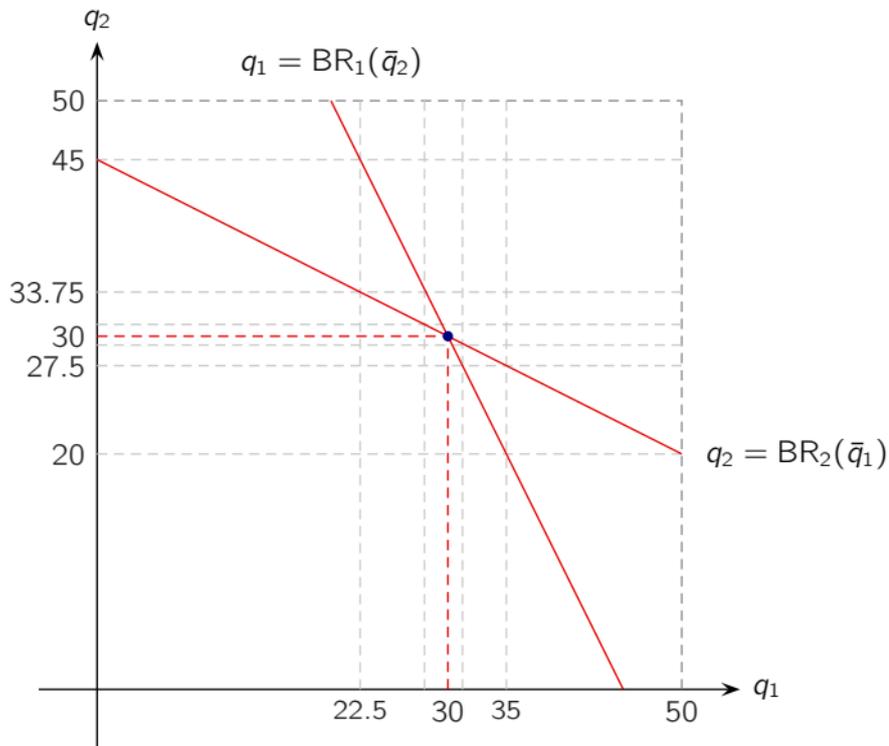
Knowing that firm 1's quantity will be between 22.5 and 35,  
 firm 2's best responses are between  $BR_2(22.5) = 33.75$  and  $BR_2(35) = 27.5$



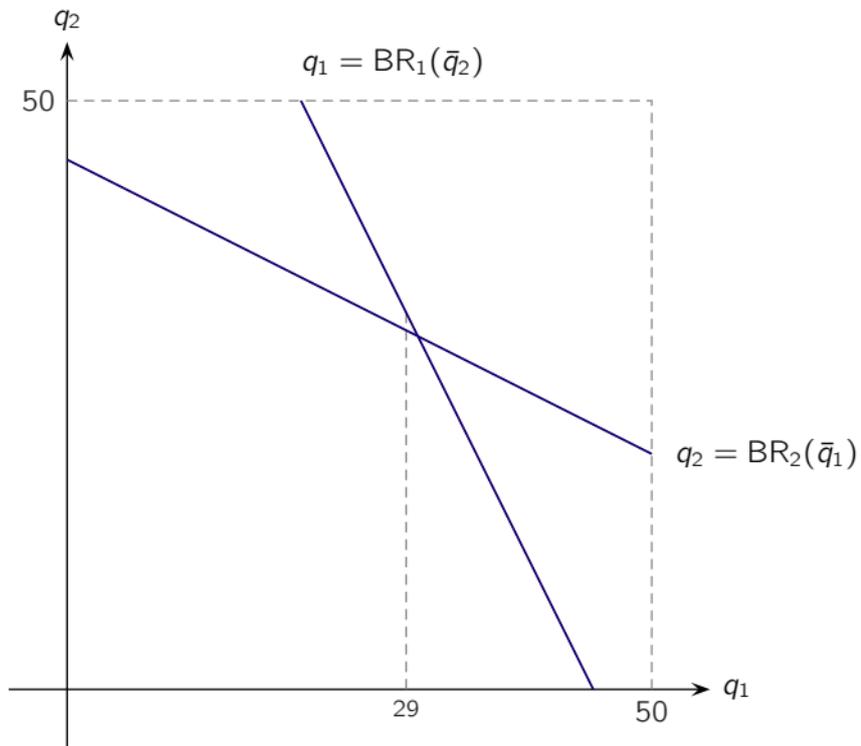
Knowing that firm 2's quantity will be between 27.5 and 33.75, firm 1's best responses are between  $BR_1(27.5) = 31.25$  and  $BR_1(33.75) = 28.125$



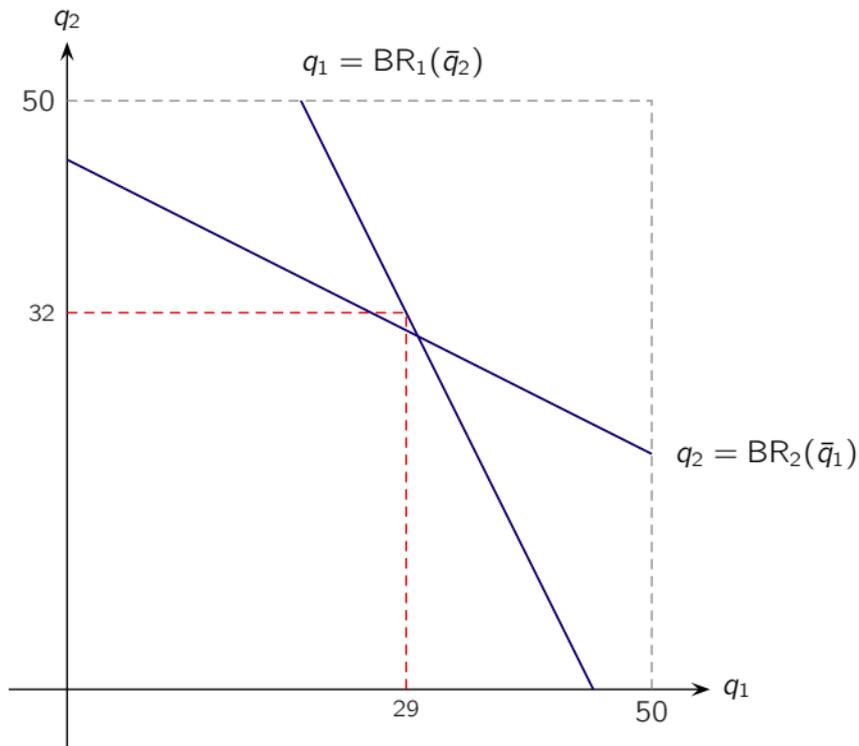
Knowing that firm 1's quantity will be between 28.125 and 31.25, firm 2's best responses are between  $BR_2(28.125)$  and  $BR_2(31.25)$



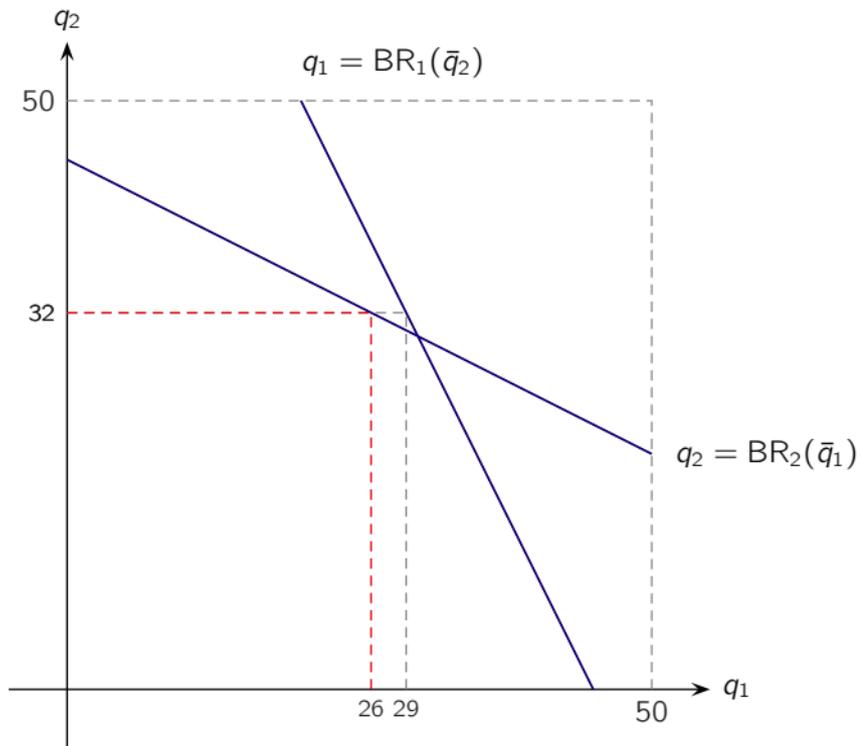
Continuing this process, the only rationalizable strategy for each firm is  $q_i = 30$



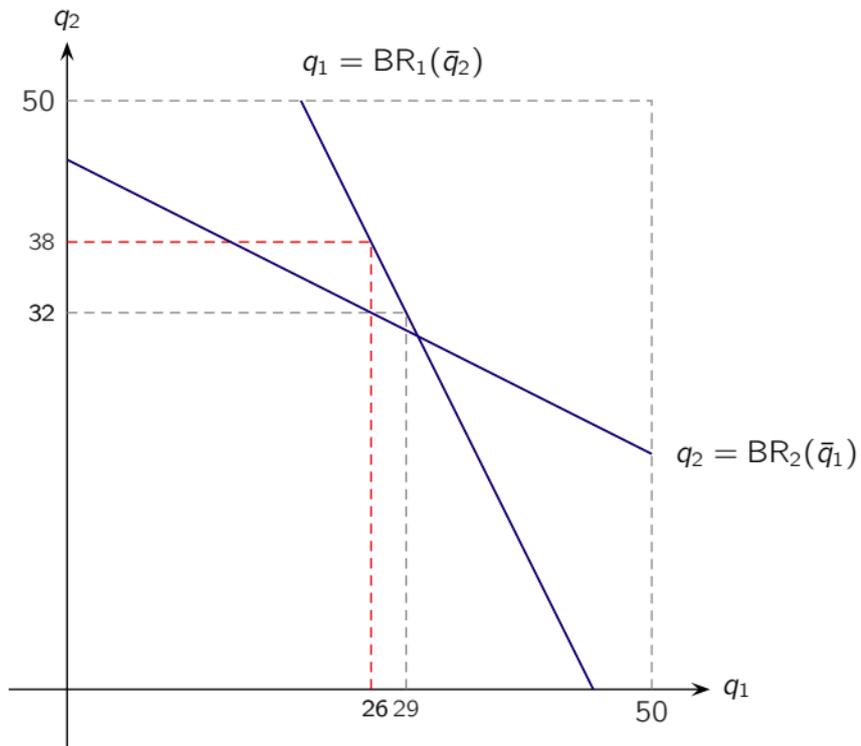
Can firm 1 rationalize choosing  $q_1 = 29$ ?



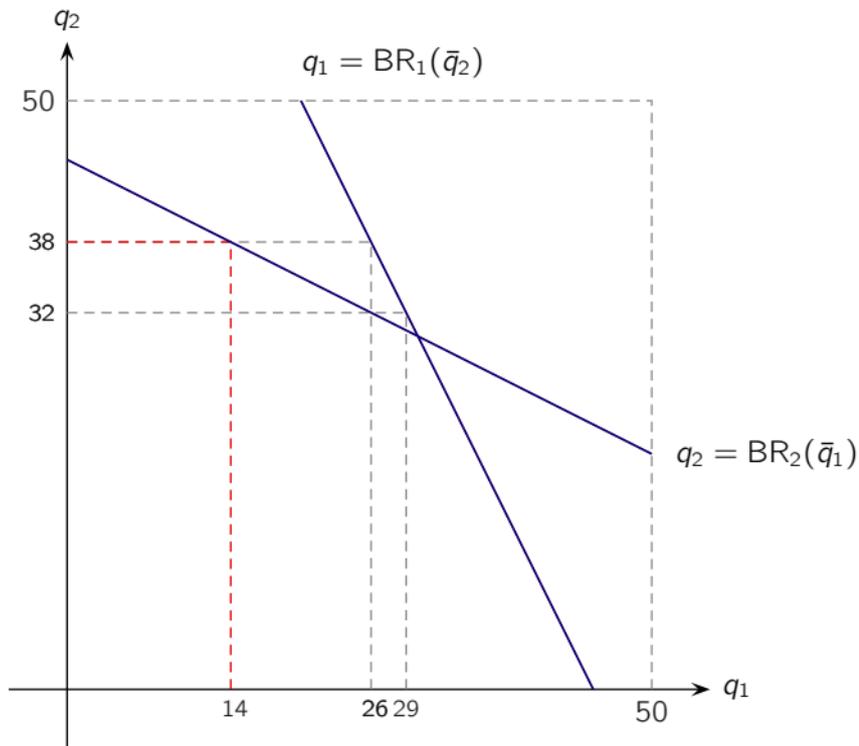
For firm 1 to choose  $q_1 = 29$ , it must believe that firm 2 will choose on average  $\bar{q}_2 = 32$



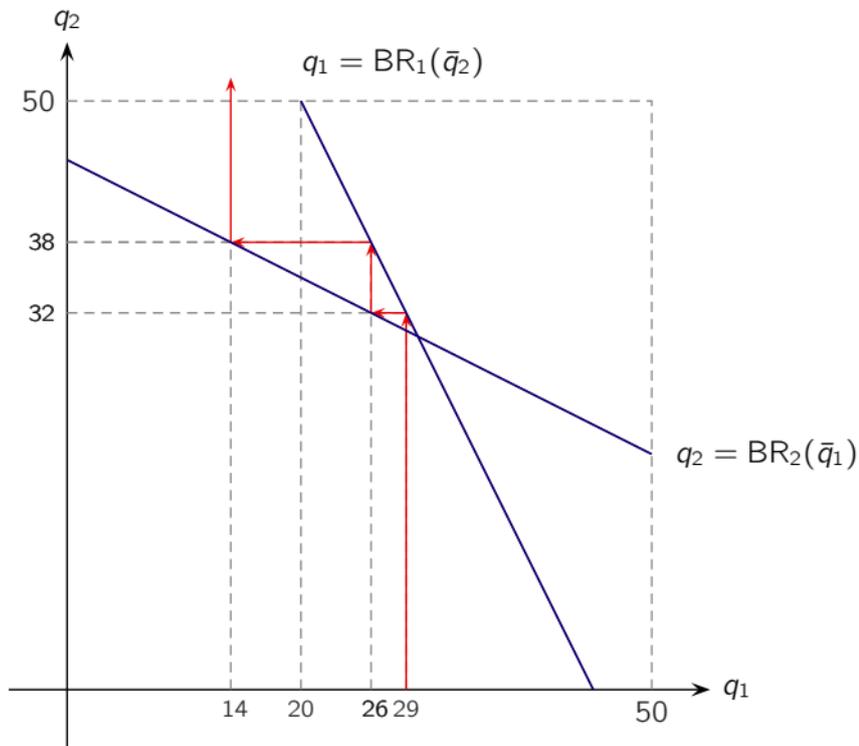
For firm 2 to choose  $q_2 = 32$ , it must believe that  $\bar{q}_1 = 26$



For firm 1 to choose  $q_1 = 26$ , it must believe that  $\bar{q}_2 = 38$



For firm 2 to choose  $q_2 = 38$ , it must believe that  $\bar{q}_1 = 14$



This is never rational because firm 1 will always choose  $q_1 > 20$   
Hence firm 1 cannot rationalize choosing  $q_1 = 29$