

Strategic Form Games

Bruno Salcedo

Reading assignments: Watson, Ch. 3 & 4

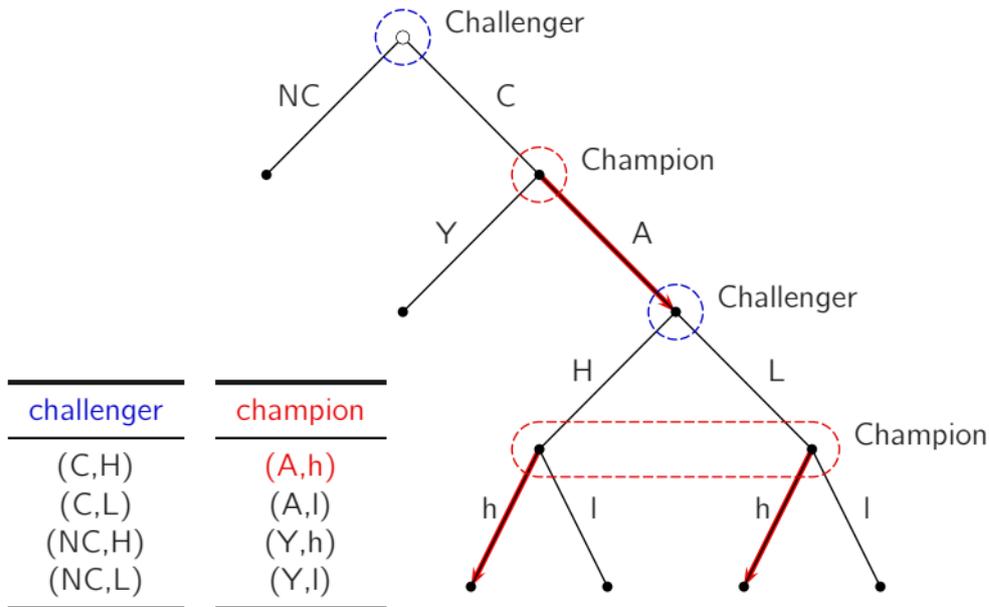
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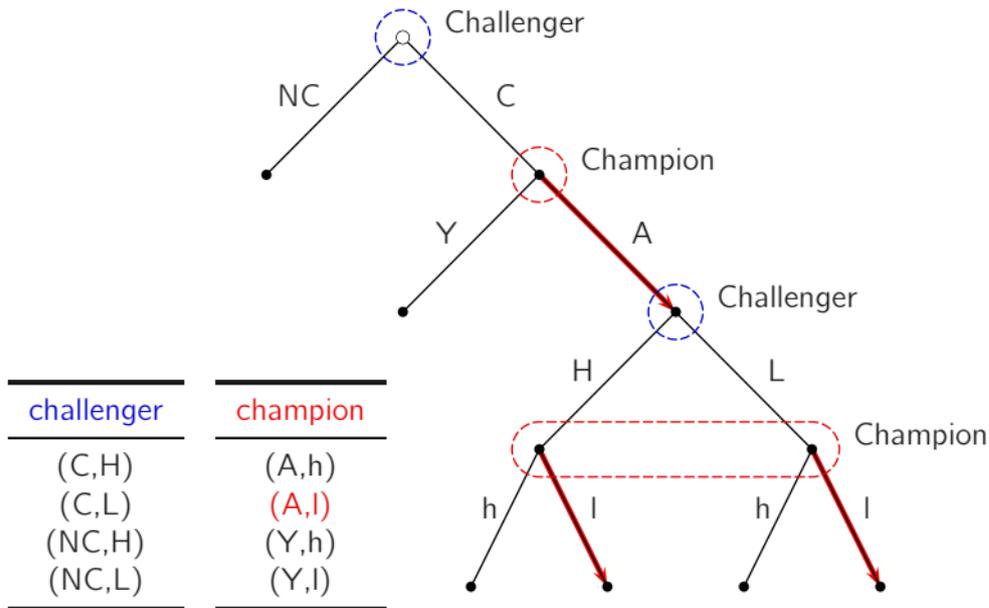
A **strategy** is a complete contingent plan for a player in a game

- Strategies specify a choice at **every** possible decision point, that is, at every information set
- “every decision point” means every decision point, even those that will not be reached (!)
- A strategy is a complete instruction manual/computer program
 - A machine would know what to do under every possible contingency
 - Even if something unexpected happens

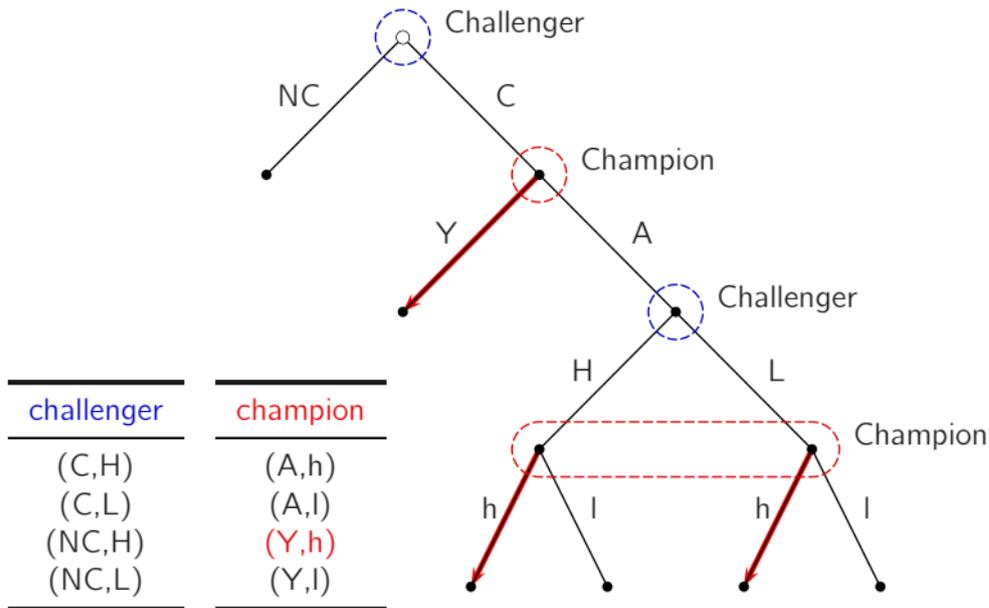
example – heavyweight championship



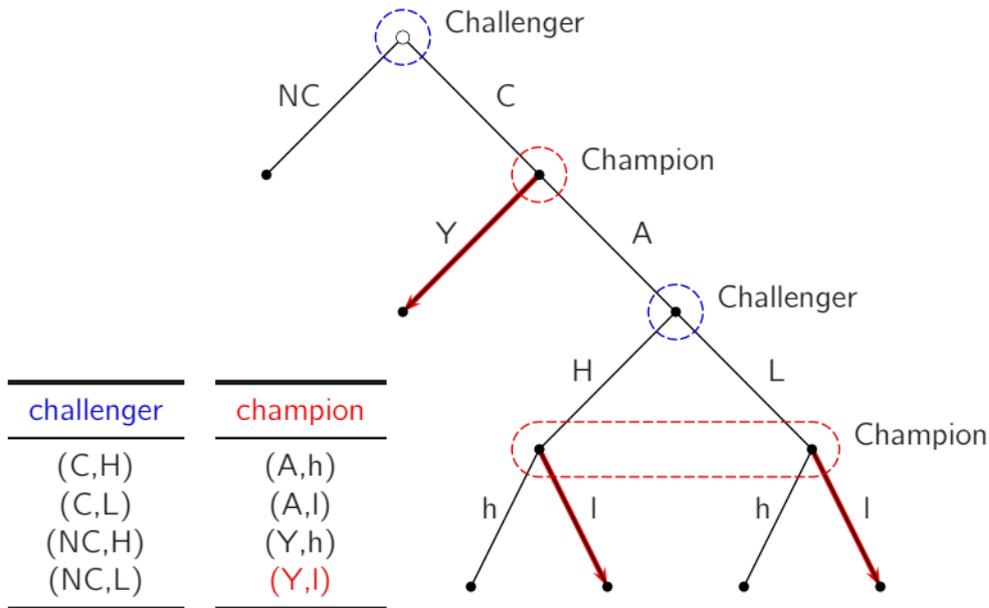
example – heavyweight championship



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strategic form games

- Any possible way of playing the game can be captured by a strategy
- Knowing each player's strategy uniquely determines an outcome
- Is knowing strategies and payoffs sufficient to analyze the situation?

A **strategic form game** is a mathematical object that specifies

1. The set of players
2. The set of strategies available to each player
3. A function assigning a payoff to each player for each strategy profile

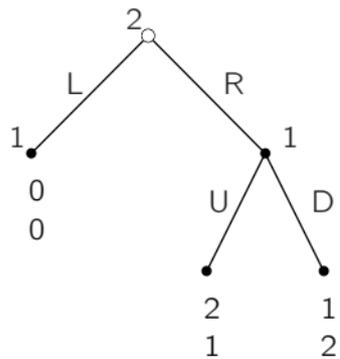
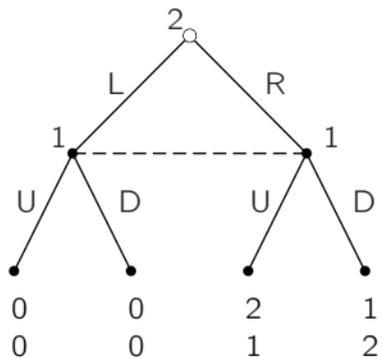
example – heavyweight championship

		champion			
		(A,h)	(A,l)	(Y,h)	(Y,l)
challenger	(C,H)	-1, 4	-3, 4	3, -2	3, -2
	(C,L)	4, -3	5, -3	3, -2	3, -2
	(NC,H)	0, 0	0, 0	0, 0	0, 0
	(NC,L)	0, 0	0, 0	0, 0	0, 0

strategic vs. extensive form

- Strategic form game often interpreted as a simultaneous move game of choosing strategies
- Choices are made independently and simultaneously
- Extensive forms are more detailed descriptions
- Strategic forms drop some information. Is this information important?
- Some people argue that strategic form games contain all the *strategically relevant* information
- An extensive form game admits a unique strategic form representation
- A strategic form game represents different extensive form games

Example: Equivalent representations



	L	R
U	0, 0	2, 1
D	0, 0	1, 2

- i denotes a generic player
- $-i$ denote the set of i 's opponents
- S_i denotes the set of strategies available for player i
- Typical strategies are denoted by s_i
- $S = \times_i S_i$ denotes the set of strategy profiles – vectors that specify a strategy for each player
- s denotes a generic strategy profile
- Given $s = (s_1, s_2, \dots, s_N)$ let $s = (s_i, s_{-i})$, where $s_{-i} = (s_1, s_2, \dots, s_{i-1}, s_{i+1}, \dots, s_{N-1}, s_N)$ is a vector that specifies a strategy for everyone except i
- $u_i(s)$ denotes the corresponding payoff for player i

strategic form games

A **strategic form game** is a mathematical object consisting of

1. A set of N players indexed by $i \in I = \{1, 2, \dots, N\}$
2. A set of strategies S_i for each player $i \in I$
3. A function $u_i : \times_i S_i \rightarrow \mathbb{R}$ for each player $i \in I$ that represents his/her payoff for each strategy profile

prisoner's dilemma

- Two suspects of a crime are arrested
- The DA has evidence to convict them for a misdemeanor (1 year in prison)
- She needs a confession for a longer sentence
- Both prisoners are offered a sentence reduction in exchange for a confession
 - If only one prisoner confesses, he walks free and his accomplice gets 5 years
 - If both prisoners confess they are sentenced to 3 years in prison each

	Keep Silent	Confess
Keep silent	-1, -1	-5, 0
Confess	0, -5	-3, -3

prisoner's dilemma

- A “closed bag” barter is going to take place
- Each party values his object 2 and his opponent's object 3
- Each party can choose to fill the bag or not

	Full	Empty
Full	3, 3	0, 5
Empty	5, 0	2, 2

- A grimmer version <https://youtube.com/watch?v=Fcno71K4v7Y>

meeting in NY

- Daniel is travelling to NY to meet with Charlie
- Charlie was supposed to pick up Daniel at the train station but they forgot to specify which!
- They have no way of communicating with each other (old example?)
- They both have to choose between Grand Central Station or Penn Station

	GCS	PS
GCS	1, 1	0, 0
PS	0, 0	1, 1

battle of the sexes

- Mike and Nancy want to go on a date
- Mike wants to go to a football game while Nancy prefers the opera
- They both prefer their least preferred activity over not having a date at all

	Football	Opera
Football	5 , 1	0 , 0
Opera	0 , 0	1 , 5

joint venture

- Anna and Bob simultaneously decide whether to invest in a start-up
- The start-up becomes profitable only if both invest

	Invest	Not
Invest	2, 2	-1, 0
Not	0, -1	0, 0

chicken

- Inspired by the classic film *Rebel Without a Cause* (1955)
<https://youtube.com/watch?v=u7hZ9jKrwvo>
- Players drive towards each other
- They can continue driving straight or swerve to avoid a crash
- If only one player swerves he/she is a “chicken” which is something shameful but better than crashing and dying

	Continue	Swerve
Continue	0, 0	5, 1
Swerve	1, 5	2, 2

- There is a strong but slow pig and a weak but fast piglet
- They have to push a button in order to get some food
- The button is far away from the den where the food is dispensed
- Once the pig gets to the food, the piglet is pushed away and won't get to eat anything else
- The piglet only gets to eat if he gets to the food before the pig

			Fast	
			Press	Don't press
Strong	Press		3, 1	0, 5
	Don't press		6, -2	-1, -1

matching pennies

- Lisa and Joe secretly place a penny in their hand with either heads or tails facing up
- They reveal their pennies simultaneously
- If the pennies match, Lisa wins
- If they differ, then Joe wins

	Heads	Tails
Heads	-1 , +1	+1 , -1
Tails	+1 , -1	-1 , +1

rock, paper, scissors

	Rock	Paper	Scissors
Rock	0, 0	-1, +1	+1, -1
Paper	+1, -1	0, 0	-1, +1
Scissors	-1, +1	+1, -1	0, 0

uneven thumb

- Three kids simultaneously reveal a thumb pointing either up or down
- If all thumbs point in the same direction, the game ends a draw
- Otherwise, the kid with the uneven thumb loses

	Up	Down
Up	0, 0, 0	1, -1, 1
Down	-1, 1, 1	1, 1, -1
	Up	

	Up	Down
Up	1, 1, -1	-1, 1, 1
Down	1, -1, 1	0, 0, 0
	Down	

cournot competition

- Three firms indexed by 1, 2 and 3 sell the same commodity
- Firms simultaneously choose quantities in $[0, 100]$
- Let x be the quantity chosen by firm 1, y be the quantity chosen by firm 2 and z be the quantity chosen by firm 3
- The market price is determined by the inverse demand function

$$p(x, y, z) = 100 - x - y - z$$

- Firms have constant marginal cost equal to 2 so that profits are

$$u_1(x, y, z) = (p(x, y, z) - 2)x = -x^2 + (100 - y - z)x$$

$$u_2(x, y, z) = (p(x, y, z) - 2)y = -y^2 + (100 - x - z)y$$

$$u_3(x, y, z) = (p(x, y, z) - 2)z = -z^2 + (100 - x - y)z$$

bertrand competition

- Two firms indexed by 1 and 2 sell commodities that are imperfect substitutes
- Firms choose prices in $[0, 10]$ simultaneously and independently
- Let p be the price chosen by firm 1, and q be the price chosen by firm 2
- The quantity demanded for each commodity depends on both prices

$$D_1(p, q) = 10 - p + \frac{1}{2}q \quad D_2(p, q) = 10 - q + \frac{1}{2}p$$

- Firms have constant marginal cost equal to 2 so that profits are

$$u_1(p, q) = (p - 2)D_1(p, q) = -p^2 + \left(12 + \frac{1}{2}q\right)p - (20 + q)$$

$$u_2(p, q) = (q - 2)D_2(p, q) = -q^2 + \left(12 + \frac{1}{2}p\right)q - (20 + p)$$